

## **REQUEST FOR EXPRESSION OF INTEREST (REOI)**

### **HIRING OF SHORT-TERM CONSULTANCY SERVICES FOR TRAINING ON AI-DRIVEN DEVELOPMENT**

The Punjab Safe Cities Authority (PSCA) is committed to enhancing the technical capabilities of its development teams by adopting modern, efficient, and cutting-edge software development practices. In line with this strategic objective, PSCA seeks to procure specialized consultancy services for an intensive, hands-on training program on "**AI-Powered Development with Cursor IDE.**"

This program, is designed to equip PSCA's software engineers with the skills to leverage Artificial Intelligence within the development lifecycle, significantly improving productivity, code quality, and the speed of feature delivery for internal and public-facing projects The Consultancy Firm shall provide services in accordance with the Terms of Reference (TORs) (**Annex-A**).

The Consultancy Firm shall be hired on the basis of qualification and experience in accordance with Rule 46-A (Selection process of Consultancy Firm- in a short consultancy) read with Rule 45(2) of the Punjab Procurement Rules, 2014.

Interested Consultancy Firm should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The detailed Terms of Reference are attached as **Annex-A**. The technical evaluation criteria (Mandatory Requirements) is attached as **Annex-B**. The Financial Bid Performa is attached at **Annex-C** and Affidavit is attached at **Annex-D**.

Technical (Mandatory Documents) & Financial Quotations along with all the supporting documents shall be submitted on or before **February 24, 2026 till 1400** hours. Expression of Interests will be opened on the same date at **1530** hours in the presence of bidders who may choose to attend with original CNIC.

For obtaining any further information or clarifications, please feel free to contact during office hours 0900 to 1600 (Monday to Friday) at [procurement@psca.gop.pk](mailto:procurement@psca.gop.pk) , Tel: (+92) (42) (99051605-7) Ext: 2521.

**CHIEF PROCUREMENT OFFICER,  
PUNJAB SAFE CITIES AUTHORITY,  
PPIC3 Center, Qurban Police Lines,  
Lahore**

## **Annex-A**

### **TERMS OF REFERENCE**

#### **“CONSULTANCY SERVICES FOR AI-POWERED DEVELOPMENT TRAINING”**

##### **1. BACKGROUND**

The Punjab Safe Cities Authority (PSCA), established under Punjab Safe Cities Act 2016, ensures establishment, development and maintenance of an integrated Command, Control, and Communication system (PPIC3) for Police in major cities of the province for public safety. The Safe City is a concept for returning security and quality of life to today’s complex cities through the use of technology, infrastructure, personnel and processes. In order to realize the vision of developing safe cities in the province, PPIC3 Centre has been developed for Punjab Police in the city of Lahore and other centers are being established in other larger cities of the province.

##### **2. OBJECTIVE/PURPOSE OF THE ASSIGNMENT**

The primary objective of this engagement is to build the internal capacity of the PSCA development team in AI-assisted software development.

##### **3. SCOPE OF SERVICE**

- The service provider shall deliver a comprehensive, hands-on training program on AI-powered software development. The curriculum must encompass the entire modern development lifecycle, beginning with the setup and mastery of the Cursor IDE, including its AI interface for code generation and refactoring.
- Training will cover translating business requirements into executable specifications using Behavior-Driven Development (BDD) and Gherkin syntax, leveraging AI to auto-generate feature files, step definitions, and test code.
- The core of the program will guide participants in using AI to build, debug, and refactor both backend API and frontend UI components for a practical application.
- Furthermore, the training must include automating test cases and documentation, using AI for enhanced collaboration via meaningful commit messages and PR summaries, and culminate in a simulated project sprint where teams apply their skills to deliver a fully functional, AI-built Minimum Viable Product (MVP) from end to end.
- The firm will be responsible for providing all necessary trainers, materials, and technical support for the duration of the program.

##### **4. QUALIFICATION/EXPERIENCE OF TRAINERS AND CERTIFICATIONS**

The consulting firm must provide trainers with the following minimum qualifications:

###### **Lead Trainer (01):**

- A minimum of 10 years of professional software development experience.
- Proven, hands-on expertise with AI-powered development tools, specifically the Cursor IDE.
- Certified Scrum Master (CSM) or similar Agile certification is preferred.
- Demonstrable experience in teaching or conducting technical workshops.

### **Supporting Trainer (02):**

- A minimum of 5 years of experience in full-stack development.
- Practical experience with Behavior-Driven Development (BDD) and test automation.
- Strong proficiency with GitHub and modern CI/CD practices.

### **5. TIME PERIOD**

The total duration for the complete delivery of the consultancy services, including preparation, training, and final reporting, shall be 7 consecutive working days. The training sessions will be conducted full-time over this period, with no exceedance of this timeframe unless otherwise agreed in writing by both parties. All preparation and reporting activities must be completed within this 7-day project timeline.

### **6. PAYMENT TO THE CONSULTANT**

Payments shall be linked to the successful completion of deliverables as follows:

- **Milestone 1 (30% of Payment):** Upon submission and acceptance of the detailed training curriculum, session materials, and pre-training preparations.
- **Milestone 2 (40% of Payment):** Upon successful completion and delivery of the first four days of training, including hands-on exercises and mid-term assessments.
- **Milestone 3 (30% of Payment):** Upon successful completion of the entire Seven (7) days training program, including the Final project sprint, and submission of the comprehensive final training report and participant performance evaluations.

### **7. OTHER TERMS AND CONDITIONS**

The Chief Technology Officer, or his duly authorized nominee, shall act as the principal point of contact and focal person for all coordination, queries, and communication pertaining to this agreement.

**Annex-B**

**8. MANDATORY REQUIREMENT**

Following criteria shall be followed to evaluate the most suitable firm for the assignment:

Sr.#	Description	Yes/No
1	Legal Status of the bidder(s) (Signed & stamped) i.e., In case of Company registered under SECP or Registrar of Firms, Incorporation Certificate (showing its location and the date of registration), In case of Partnership Firm, Partnership Deed and/or Form C/D (whichever is applicable). In case of Sole Proprietorship Affidavit/undertaking on official letter head)	
2	Copy of Valid Income Tax Registration (NTN)1 (Signed & stamped)	
3	Copy of Valid General Sales Tax/Punjab Sales Tax (GST/PST)2 (Signed & stamped)	
4	Copy of Valid Professional Tax Certificate FY 2025-26 (Signed & stamped)	
5	Lead Trainer (01) <ul style="list-style-type: none"> <li>A minimum of 10 years of professional software development experience.</li> <li>Proven, hands-on expertise with AI-powered development tools, specifically the Cursor IDE.</li> <li>Certified Scrum Master (CSM) or similar Agile certification is preferred.</li> <li>Demonstrable experience in teaching or conducting technical workshops.</li> </ul>	
6	Supporting Trainer (02) <ul style="list-style-type: none"> <li>A minimum of 5 years of experience in full-stack development.</li> <li>Practical experience with Behavior-Driven Development (BDD) and test automation.</li> <li>Strong proficiency with GitHub and modern CI/CD practices.</li> </ul>	

**Annex-C**

**9. FINANCIAL BID PERFORMA**

Sr.#	Description	Total Price PKR (inclusive of all applicable taxes)	
		Estimate Price	Quoted Price
1.	HIRING OF SHORT-TERM CONSULTANCY SERVICES FOR TRAINING ON AI-DRIVEN DEVELOPMENT	1,260,000/-	

Total Price PKR (Inclusive of all applicable Taxes) in Words: -----  
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**Note:**

1. The Consultancy Firm shall be declared **Lowest Evaluated** if it **qualified Evaluation Criteria: Mandatory Requirements** and **lowest financially** subject to fulfilment of all other terms & conditions.
2. A lump-sum price (inclusive of all applicable taxes) shall be calculated to financially evaluate the bid.
3. **Least Cost Selection Method** shall be adopted to evaluate the financial proposal.
4. The firm/company is required to complete the price schedule carefully and in case of any discrepancy or multiple price the bid shall not be considered.
5. In case of difference between amount in “words” and amount in “figures”, amount in “words” shall be considered final.
6. Alternative or other than this Performa or incomplete Performa shall not be acceptable.
7. All documents must be signed & stamped.

## **ANNEX-D**

### **AFFIDAVIT**

*[To be filled and attached with Technical Bid]*

**Name:** \_\_\_\_\_ (*Applicant*) I, the undersigned, do hereby certify that all the statements made in the submitted Bidding document and attached supporting documents are true, correct and valid to the best of my knowledge and belief and may be verified by employer at any time, if deems necessary.

The undersigned hereby authorize and requests the bank, person, company or corporation to furnish any additional information if requested by the **Punjab Safe Cities Authority (PSCA)** regarding Firm competence and general reputation.

The undersigned understands and agrees that further qualifying information may be requested by **Punjab Safe Cities Authority (PSCA)**. The undersigned further affirms on behalf of the firm that:

- (i) The firm is not currently blacklisted by the Procuring Agency.
- (ii) The documents/photocopies provided with Bid are authentic. In case, any fake/bogus document was found at any stage, the firm shall be blacklisted as per Law/ Rules.
- (iii) The provided information is correct.

**Stamp & Signature of Bidder** \_\_\_\_\_